



**July 2020** 

www.sleepxclear.com

#### The Team



Bary Molchadsky co-Founder CEO

MBA Finance CEO & co-Founder Nexense Technologies Inc.





**Prof. Asher Tal, MD.**Founder of Sleep laboratory at Soroka
Medical Center, Ben – Gurion University



Adi Shemer, co-Founder

Ex: CEO Tzora Active Systems Ltd.
CEO Mobility and medical equipments
CEO EBike company



Ron Mekler, CPA co-Founder

MBA Finance CFO Clalit Health Services Southern District Former Controller Raviv Acs.

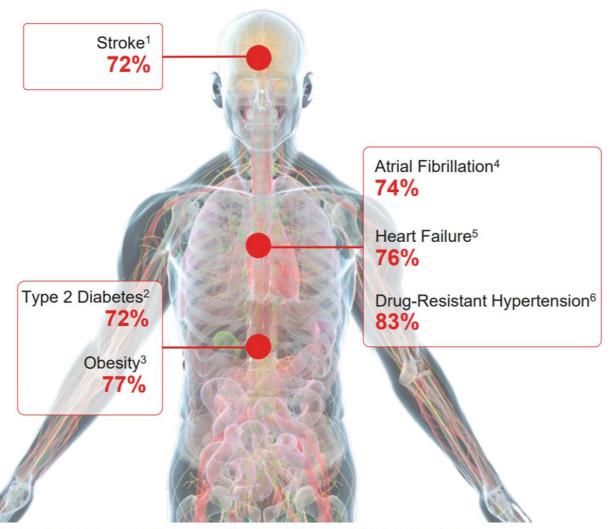


**Dr. Dov Melamed, PHD.**Co-Founder of Periness LTD and Oshadi LTD, Non-Executive Director of XTL Biopharmaceuticals and former president of SciVac.



#### The Problem





23,4% of women and 49,7% of men aged 30-60, totally about 90M patients in the US, have snoring.

of people who snore loudly have OSA

80% of patients with OSA are undiagnosed



<sup>1</sup> Johnson KG and Johnson DC. J Clin Sleep Med 2010 2 Einhorn D et al. Endocr Pract 2007

<sup>3</sup> O'Keeffe T and Patterson EJ. Obes Surg 2004

<sup>4</sup> Bitter T et al. Dtsch Arztebl Int. 2009 5 Oldenburg O et al. Eur J Heart Fail 2007

<sup>6</sup> Logan AG et al. J Hypertens 2001



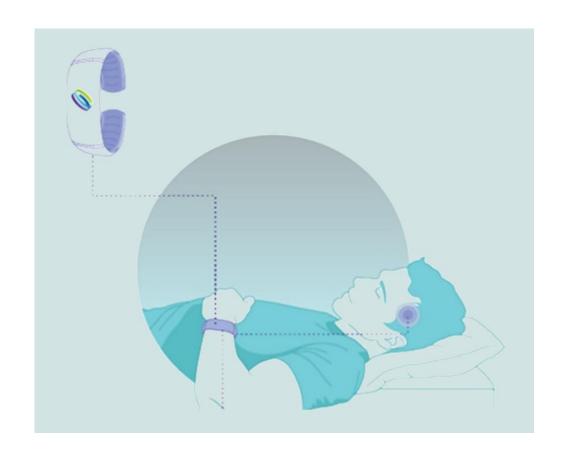
### **The Product**

Our patented wristband communicates with the doc station and vibrates anytime breathing becomes interrupted. This gentle vibration takes out of deep sleep into a lighter phase, a transition that trains your brain to breathe properly.

The app turns any smartphone into a snore tracking device and services as a control panel for device.

By tracking your sleep patterns, the app use machine learning to adapt the treatment and recommends improvements to your sleeping patterns and breathing habits.

Over a short amount of time, your brain and body use biofeedback to teach itself proper breathing technique on its own, leading to improved night breathing over time.



## The Product



#### Doc station & sensor



**Database** 







**APP** 





### The Product



#### Patent portfolio

- Systems and metods for snoring detection and prevention;
- High-sensitivity sensors for sensing various physiological phenomena, particularly useful in anti-snoring apparatus and methods;
- Apparatus for use in controlling snoring and sensor unit particularly useful therein;
- Macro sleep stages estimation using audio analysis;
- Apparatus and method for diagnosing sleep quality;
- Sleep quality assessment full night audio recordings;
- Apparatus and method for diagnosing obstructive sleep apnea;
- A method for automatic screening of obstructive sleep apnea using nocturnal audio signals;



#### **Business Model**









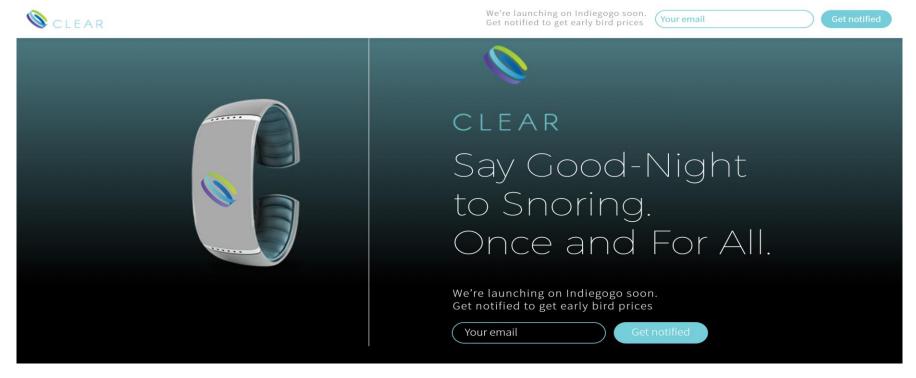
Device sales – 149\$ Users subscription – 4.90\$/m, 9.90\$/m Premium

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### **Business Model**



#### Marketing validation test results:



Campaign specs:

Period of time: 23.11-1.12 (9 days)

Amount spent: \$1700

Type: optimized to website conversions

Results:

Total amount of leads collected: 945

AVG cost per lead- \$1.80

AVG CPC - \$0.57

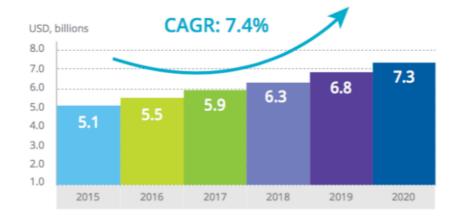
## The Market

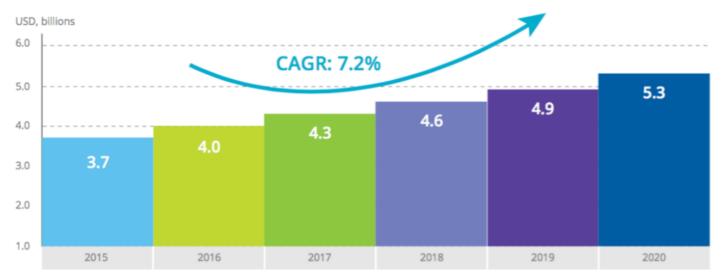






# 90 million American adults regularly snore





# The Market

2020

2027E



2027E

TAM		SAM	SOM	
12B\$+	19B\$+	19B\$+	0.96B\$	

2027E

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# **Competitions**

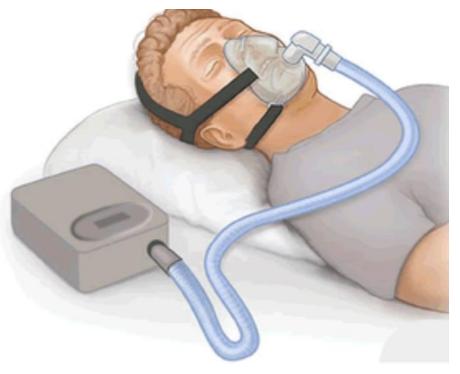


	Product	Function	Effectiveness	Side Effects	Compliancy	Price (USD)
	CPAP	Applies pressured air through	High	Movement of the jaw. Noise and	~20%	600-3,000
		the mask inside the throat		disturbance to partner		
E	Dental Appliance	Keeps tongue retained	N/A	Damages and brings to a permanent	N/A	50-2,000
				change in the jaw, teeth and moith		
				position; saliva buildup and nausea		
The state of the s	Surgery	Removs tonsil adenoids to excess	up to 36 months	Possible complicatinons, infection	N/A	1,500-3,500
		tissue or reconstructs the jaw to		and pain		
		enlarge the upper airway				
	Hand Devices	Sends electrical shocks according	Low	Disturbance to partner	Full within the first night	20-150
		to detection of noise				
200	Nasal Valve Dilators	Decrease nasal resistance	Low, as it helps with the least	N/A	Medium-low	20
			common type of snoring			
	Snoring Fix	The device fix the jaw during sleep.	Low	None	5% (estimation)	40

# **Competitions**









## Thank you!



Bary Molchadsky, CEO

Tel: +972-544-721-508